

# Perfecting Your Elevator Pitch

[www.michellebrenner.com](http://www.michellebrenner.com)

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## First Job

What was your first job? \_\_\_\_\_

What are some new tasks you did at that job? \_\_\_\_\_

\_\_\_\_\_

How would you convert those tasks (ie, working a cash register) to general skills (time management, customer service)?

Task	Skill

## Current or Latest Job

What was your favorite project from your current or last job? \_\_\_\_\_

\_\_\_\_\_

What was your role (not title, what you actually did)? \_\_\_\_\_

\_\_\_\_\_

How would you explain the project to a stranger? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

What lessons did you learn from the project? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

If you were able to start over, what would you do differently?

\_\_\_\_\_

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\_\_\_\_\_

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What skills did you learn or level up from that project?

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How would you apply the skills you've learned to a technical project?

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## **Future Job**

What job do you want next? Role, industry, responsibilities, team, location, etc.

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What kind of skills do you think are necessary for that job?

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What projects from your past do you think would demonstrate those skills?

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What new projects would you like to work on to gain those skills?

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